

BREXIT conference

Implications of leaving the Customs Union
and the Single Market



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Pinsent Masons

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Brexit conference

As we start 2018, the Brexit negotiation process enters a critical and final phase. Northern Ireland and the Irish border are now central to the final negotiation. The Irish border issue is to be settled before the European Council meeting on 21-22 March 2018.

agendaNi is putting together a high-profile event that will look at the out workings of the deal on the Irish border and on the practical implications for Northern Ireland. The first session of the conference will look at the bigger strategic issues facing all sectors of the Northern Ireland economy. Confirmed speakers to date include a senior representative from the Department for the Economy, Janan Ganesh, Financial Times Commentator, Billy Melo Araujo, former WTO lawyer and Allie Rension, Head of Europe and Trade Policy, IoD London.

In addition to looking at the issues of trade and the Irish border there will be a number of sectoral speakers that will look at the detailed impact of Brexit on key sectors in the Northern Ireland economy, including Richard Murphy, Pinsent Masons on energy and Declan Billington, Thompsons on agri-food.

The conference will take an interactive approach with plenty of time set aside for discussion. With the mix of high-profile visiting experts and local sectoral speakers, delegates will get an insight into how Brexit will unfold and what will be the practical impact for Northern Ireland business leaders and policy makers.



Conference speakers



Declan Billington has recently taken up the position of Chair at the **Northern Ireland Food and Drink Association** and is also CEO of leading animal feed manufacturer, Thompsons. He is a member of the Agri-Food Strategy Board and also represents Northern Ireland on the board of the leading UK based agricultural lobbying body, the Agricultural Industries Confederation. Declan has previously held a number of prominent industry positions including Chair of CBI Northern Ireland, Chair of the Economic Development Forum's Skills sub group, and Chair of the Northern Ireland Grain Trade Association.



David Carson David Carson is a corporate finance partner, leading Public Policy including Brexit in **Deloitte Ireland**. David is a member of the IIEA Brexit Hub. He is a Council member of the British Irish Chamber of Commerce and is a member of the Brexit subcommittee. He led a team that conducted a sectoral review on behalf of a Government Department of the impact of Brexit on Irish companies. He has advised a number of companies on the impact of Brexit. David leads the Deloitte "Brexit Lab" for clients to assist them in their strategies to mitigate threats and take advantage of opportunities arising from Brexit. The lab accelerates businesses beyond uncertainty by examining potential risks, scenario planning and exploring opportunities to drive strategy and decision making.



Donna Hemphill is a Senior Manager in the tax team at **Deloitte Ireland** providing customs and excise advisory services. Donna has 20 years' experience, with roles in industry and logistics. Her industry experience includes leading customs compliance department for a global manufacturer. She has practical knowledge of AEO, customs warehousing and other regimes and developed an internal controls program within the business. She has an excellent working knowledge of import/export customs declarations and supply chain optimisation. Donna is currently working with businesses to analyse the impacts of Brexit on their supply chain and offering solutions such as customs regimes, AEO accreditation and supply chain review.



Billy Melo-Araujo is a lecturer at the School of Law of the **Queen's University Belfast** where he teaches and researches on EU and International Trade Law. Prior to entering academia he worked as a solicitor in Brussels advising clients on corporate law and EU law and as a legal officer at the WTO Appellate Body. His research focuses mainly on EU External Trade relations Law and WTO law. His most recent research and publications focus on the role of devolved administrations in shaping post-Brexit UK trade policy.



Richard Murphy is a Partner at **Pinsent Masons** and specialises in energy projects. His energy expertise and experience includes advising clients on a range of regulatory, advisory and transactional matters. Richard is rated as a leading individual for energy work in both Chambers UK and the Legal 500.



Allie Rension is Head of Europe & Trade Policy for the **Institute of Directors, London**. Her role includes devising recommendations and representing the voice of members on EU reform matters and helping to provide the link between business and Government on increasing international trade. She also routinely provides advocacy for the IoD on a range of regulatory issues in Brussels. She was previously Research Director at Business for Britain, the campaign focused on renegotiating the UK's relationship with the EU.

Just a few of many issues which have been raised include:

- Outlook for cross-border trade post Brexit
- What will happen to companies in the pharma, aerospace and manufacturing sectors?
- What will Brexit mean for inward investment, a key pillar of economic strategy?
- What will be the impact on the voluntary and community sector?
- How will supply chains be impacted by any new arrangements?
- Impact on other sectors: health care, transport and third level education



Conference programme

0900 Chairman's welcome and introduction:
David Carson, Partner, **Deloitte**

Brexit: Implications for Northern Ireland
Senior representative, **Department for the Economy**

KEYNOTE ADDRESS

Seeing through the chaos of Brexit

Janan Ganesh, Commentator
Financial Times

Post-Brexit trade arrangements and devolution

Billy Melo-Araujo, School of Law
Queen's University Belfast

Exploring future customs arrangements
Donna Hemphill, Senior Manager, Global Trade Advisory, **Deloitte**

Questions & answers / Panel discussion

1100 Morning coffee / networking break

1130 *Ireland unplugged? What does Brexit mean for the Irish energy sector*
Richard Murphy, Partner, **Pinsent Masons**

How can Northern Ireland's agri-food industry continue to grow post Brexit?
Declan Billington, Chair, **Northern Ireland Food & Drink Association** & Chief Executive, **Thompsons**

UK's future trading options post Brexit
Allie Renison, Head of Europe & Trade Policy, **Institute of Directors, London**

Cross-border trade and supply chain and linkages
Mark Sterritt, Brexit Manager
IntertradeIreland

POLITICAL PANEL DISCUSSION



Arlene Foster
MLA, **DUP** (invited)



Michelle O'Neill
MLA, **Sinn Féin**



Colum Eastwood
MLA, **SDLP**



Steve Aiken
MLA, **Ulster Unionist Party**



Naomi Long
MLA, **Alliance Party**

Questions & answers / Panel discussion

1300 Conference lunch / networking break

Keynote speaker



JANAN GANESH, POLITICAL COMMENTATOR FINANCIAL TIMES

Janan Ganesh is political columnist for the FT. He was previously political correspondent for The Economist for five years, and a researcher at the Policy Exchange think tank for two years.

He appears regularly on TV and radio, including a weekly slot on BBC1's Sunday Politics. He is also the author of a biography of George Osborne, the former UK chancellor.

Throughout the Brexit debate Janan Ganesh has been notably insightful in his analysis of how Brexit will impact businesses and policy areas.

Registration form

I wish to:

- Reserve _____ places at the Brexit conference
Delegate fee £195 + VAT @ 20% = £234
- Discounted rate for voluntary/community sector
Delegate fee £170 + VAT @ 20% = £204
- Receive details of sponsorship opportunities at the conference

Delegate details

Name (Mr/Mrs/Miss/Ms/Dr): _____

Job title: _____

Organisation: _____

Address: _____

Telephone: _____

Email: _____

Payment options

- I enclose a cheque for £_____ payable to 'bmf Business Services'
- Please invoice me
- Please debit my Visa / Mastercard

Card number

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Name of card holder _____

Signature _____

Expiry date _____

Security code _____

(Please provide card billing address if different from company address)

Terms and conditions

* For those unable to attend, a substitute participant may be sent at any time for no additional charge. Alternatively for cancellations received in writing, by fax or email, the following charges will apply:

- More than 14 days before the conference: 25% fee
- Less than 14 days before the conference: 100% fee
- Failure to attend: 100% fee.

Who should attend?

This conference will be relevant to anyone with an interest in how Brexit will affect them or their organisation going forward. The implications of Brexit for Northern Ireland will be far reaching and the event should be of particular interest to:

- Chief Executives / directors / senior managers
- Public sector leaders
- Local elected representatives
- Economists
- Voluntary / community sector leaders / NGOs
- Private sector industry leaders
- Financial organisations
- Lawyers
- Business advisors
- Exporting organisations
- Tourism providers
- Retail organisations
- Transport companies

Benefits of attending

Delegates attending the conference will:

- ✓ Gain valuable insight into what happens next in the Brexit timeline
- ✓ Understand what it's likely to mean for your organisation / sector
- ✓ Hear from our political leaders on safeguarding Northern Ireland's future under Brexit
- ✓ Engage in informed discussion and debate

Acknowledgement of registration

Confirmation of registration will be sent to all delegates, following registration details. If you have not received your acknowledgement seven days prior to the date of the conference, please contact Michelle Davidson at registration@agendaNi.com

Other ways to register



By phone
+44 (0)28 9261 9933



Scan QR code



By fax
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Online
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